



Search-based recruitment for the technology sector

We know where to find

THE TECHNOLOGY EXPERTS YOU NEED



At Oliver Parks, we put all our energy into proactively finding the **best technology candidates** from around the world for companies that need specific skill sets. We use **our experience and market insight** to find and nurture relationships with the individuals that will one day help your company to grow.

Understanding **every element** of your brief is a fundamental first step in our recruitment process. Our consultants carefully look at all the key traits you are looking for, **from corporate culture to specific technical requirements**, in order to match the most applicable candidates to your mandate. We then **utilise our network of candidates** and effective search skills to ensure you receive a shortlist that has just the type of candidates you were looking for.

If we don't already have the right candidates for your role in our network, we will employ proactive headhunting techniques **to find and engage the most capable professionals**.

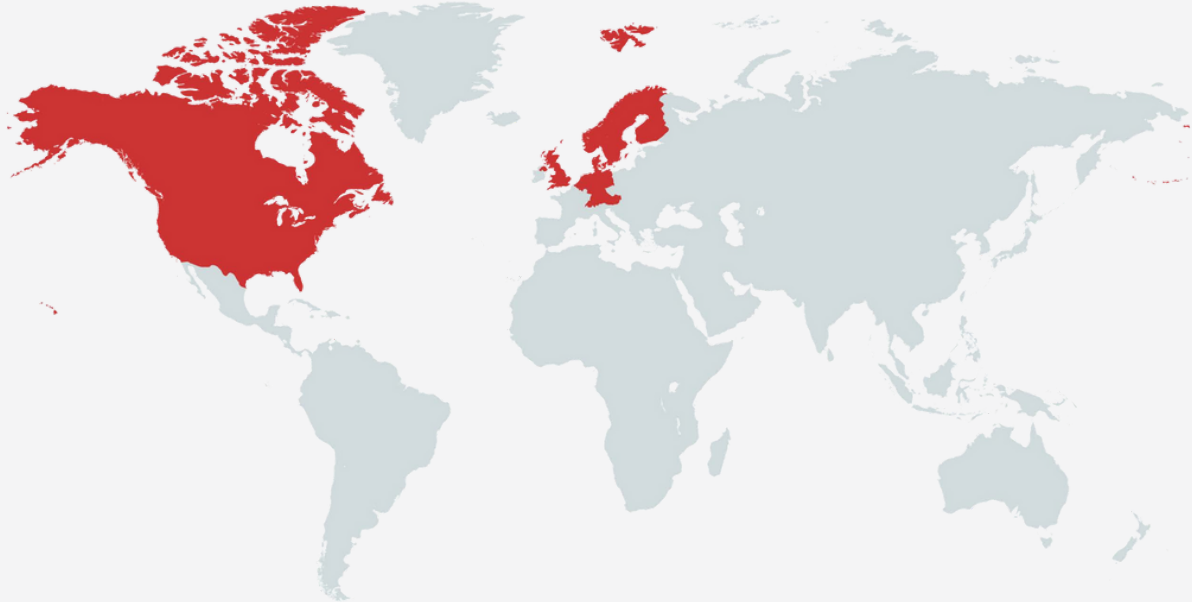
Each of our consultants operates within a tightly defined market, **based on a specific technology** and geographic area. And each has a **comprehensive understanding** of the professionals within their area of expertise. It often takes a great deal of time and effort to make contact with, **gain the trust of and get commitment** from the best candidates.

By having our consultants focus on specific technologies and regions, they are able **build relationships with the best people until they are ready to explore** their next career move. What this means for you? We have access to **candidates that would otherwise not be available**.



Functions & Specializations

INTERNATIONAL REACH



SPECIALIZATIONS

ERP
CRM
E-commerce
Business Intelligence
Data Science & Engineering
Cloud Computing
Web Development
Mobile Development
Content Management
Cyber Security
Clean Technology (Renewables)

FUNCTIONS

Support/Administrators
Software Developers
Business Analysts
Technical Consultants
Software Architects
Sales/Pre-Sales Specialists
Project Managers
Program Managers
Executive Leadership
Development Managers
Procurement Directors
Exclusive to Clean Tech: Energy
Trading, Battery & Electrical
Engineers

COUNTRIES

US
Canada
United Kingdom
Germany
Austria
Switzerland
Finland
Norway
Sweden
Denmark
Netherlands
Belgium



Our story

Oliver Parks Consulting was founded in 2012 with the goal of offering a **specialist recruitment service that focused specifically on growing technology sectors** and utilised a consultative, search-based approach.

Today Oliver Parks is a trusted partner to hundreds of companies and technology consulting firms around the world, specialising in appointments across the technology sector including clean tech.

The relationships we build are for the long-term and we seek to add real value to candidates and clients alike.

Our **focus is on mid-to-senior level requirements**; from experienced functional and technical IT specialists through to executive management. We introduce fewer, better-qualified candidates to our clients due to our targeted, long-term approach. This results in an **expedited recruitment process, saving our clients significant time, effort and money.**

Our process



STRATEGY

- Review client's objectives
- Create candidate brief and position specification
- Agree search strategy with client & develop target list

IDENTIFY

- Identify potential candidates via in-depth research and sourcing
- Contact candidates to determine suitability, availability and interest

EVALUATE

- Interview candidates and evaluate against agreed profile
- Send shortlist with detailed Candidate Reports to client

SELECTION

- Arrange client interviews
- Provide guidance to both client and selected candidate on employment terms and package

FOLLOW-UP

- Full debrief with client
- Regular follow-up contact with candidate to ensure successful integration

Our stats



300+ satisfied clients
across the world



80% of our Associates
have been at OP **3+ years**



100,000+ highly skilled
candidates globally



80% of introduced
candidates are interviewed



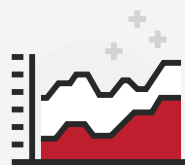
1 in 3 interviewed
candidates is made an offer



70% of our candidates
accept client offers



Presence in **11 countries**
and growing



Database grown **100%**
organically, not bought



90% of companies that
hire OP once, hire us again

Join our family of happy clients

